Economic development organizations play a crucial role in the corporate real estate profession by connecting companies with communities. They provide detailed information on their service areas – labor force, transportation, sites, available buildings, financial incentives and more – to assist companies in making sound business decisions about where to invest. Accordingly, the LEADER’s annual Economic Development Directory is a useful resource for expansion-minded companies. The directory is presented alphabetically by U.S. state, followed by organizations outside the United States. It includes all current economic development members of CoreNet Global.

**2017-2018 ECONOMIC DEVELOPMENT DIRECTORY**

**ALABAMA**

Southeast Alabama Gas
Wiley Lott
www.seagd.com

**ARIZONA**

Arizona Commerce Authority
Peter Ruiz
www.azcommerce.com

ASU Real Estate Development
John P. Creer
www.asu.edu

City of Chandler
James Smith
www.chandleraz.gov

City Of Mesa Arizona
JD Beatty
www.mesaaz.gov/economic

City of Phoenix Community and Economic Development Department
Christine Mackay
christine.mackay@phoenix.gov
602-261-8709
www.phoenix.gov/econdev

Greater Phoenix Economic Council
Brad Smidt, CEcD
www.gpec.org

Salt River Project
Karla Moran
www.powertogrowphx.com

Tucson Airport Authority
George W. Bootes
www.flytucson.com

**ARKANSAS**

Hot Springs Metro Partnership
Jim Fram, CEcD, CCE
www.growinghotsprings.com
City of Leander Texas
Eric Zeno
www.leanderbusiness.com

City of Plano Economic Development
Sally Bane
sallyb@plano.gov
972-208-8300
www.planotexas.org

Corpus Christi Regional Economic Development Corporation
Tommy Kuntz, CEcD, MPA
www.ccred.com

City of Plano Economic Development
Sally Bane
sallyb@plano.gov
972-208-8300
www.planotexas.org

Fairview Texas Economic Development Corporation
Tommy Kuntz, CEcD, MPA
www.ccred.com

Frisco Economic Development Corporation
John M. Bonnot
www.FriscoEDC.com

Greater Conroe Economic Development Council
Fred Welch
www.gcedc.org

Greater Houston Partnership
Elizabeth Huff
www.houston.org

Greater San Marcos Partnership
Adriana Cruz
www.greatersanmarcosce.com

Greater Waco Chamber of Commerce
Seth Morris
www.wacochamber.com

Harlingen Economic Development Corporation
Raul Garza
www.harlingenedc.com

Irving Economic Development Partnership
Sherry Ambrose
sambrase@irvingchamber.com
214-217-8470
www.irvingchamber.com

Katy Area Economic Development Council
Rick Ellis
www.katyedc.org

Midland Development Corporation
Tim Danielson
www.middelothian-tx.org

Midlothian Economic Development Partnership
Larry Burnett
www.middelothian-tx.org

Pearland Economic Development Corporation
Brian Malone, CEcD
www.pearlandedc.com

Richardson Chamber of Commerce
John N. Jacobs, MCR
john@richardsonchamber.com
972-217-8470
www.telecomcorridor.com

Rockwall EDC
Sheila Franza
rockwalledc.com

Alexandria Economic Development Partnership
Stephanie Landrum
www.alexandecon.org

Arlington County Government Economic Development
Victor Hoskins
www.arlingtonvirginiususa.com

Arlington Economic Development
Christina Winn
CWINN@arlingtonva.us
(703) 228-0801
www.arlingtoneconomicdevelopment.com

Chesapeake Economic Development Dept.
Steven Wright
www.chesapeakedva.org

City Of Virginia Beach, VA
Warren D. Harris
www.yesvirginiabeach.com

Codicote
Ruth Koghoobur
www.cbusproperty.com.au

Virginia Beach Economic Development:
Scott Hall
www.vbged.com

Virginia Economic Development Partnership
Tracy Tynan
www.yesvirginia.org

Virginia Beach Economic Development:
Scott Hall
www.vbged.com

VIRGINIA

VIRGINIA

WISCONSIN

Wisconsin Economic Development Corporation
Catherine Riley
www.wedc.org

INTERNATIONAL

AUSTRALIA

Codicote
Ruth Koghoobur
www.cbusproperty.com.au

CANADA

City of Edmonton
Gary Klassen
www.edmonton.ca

City of Mississauga
Susan Armin
www.mississauga.ca

City of Oshawa
Kyle Bemhann
www.oshawa.ca/business

City of Ontario Economic Development Agency
Brad Gates
ontariothinkbusiness.com

County of Brant
Michael Buranyi, Ec.D.(F), CEcD, MCR
www.investinbrant.ca

Municipality of Chatham-Kent
Michael Burton
michael.burton@chatham-kent.ca
519-350-1673
www.choosewhitby.ca